

June 2, 2019

Stephen E. Allen, Sr., Emergency Manager
City of Laurel
8103 Sandy Spring Road
Laurel, MD 20707

Re: Quote for Floodplain Management and CRS Consultation Services

Dear Steve:

You recently requested pricing information from our company to support floodplain management and Community Rating System activities in the City. Our proposed services include on-call support with National Flood Insurance Program and Community Rating System implementation. Work will be assigned by you on an as-needed basis via email and telephone.

Our proposed annual ceiling for these services is \$50,000 and will be completed on an hourly basis in accordance with the below rate table. Rates are inclusive of all costs with the exception to those expenses related airfare, lodging, and rental car associated with any requested site visits.

Labor Rates

Senior Consultant	\$140.00
Consultant	\$115.00
Administrative Support	\$75.00

Thank you for giving us the opportunity to bid for your business. We look forward to showing you that our reputation for quality is well deserved. Please do not hesitate to contact me with questions or concerns.

Sincerely,



Frank C. McColm, AICP, CFM
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386.530.0095

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