

# HERTRICH FLEET SERVICES, INC

1427 Bay Road Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep  
Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

July 11, 2019

City of Laurel  
8103 Sandy Spring Road  
Laurel, MD 20707

We are pleased to provide a quote for the 2020 Ford Police Interceptor Utility, priced per Anne Arundel County Contract #5785, and equipped as follows:

✓	Code	Description	Amount
	Vehicle	2020 Ford Police Interceptor Utility AWD ; 3.3L V6 DI Engine (Opt.)	<b>\$32,542</b>
	UM/96	Agate Black Exterior with Cloth Front, Rear Vinyl Seats and Vinyl Floors	N/C
	500A	All Standard Equipment per PEP 500A	N/C
	BLT	Bluetooth	STD
	153	Front License Plate Bracket	N/C
	19V	Rear Camera On-Demand (available) – allows driver to enable rear camera on-demand (10-second timer)	\$260
	16D	Badge Delete : Deletes “Police Interceptor”	N/C
	87R	Rear View Camera – Display in Rear View Mirror	N/C
	68G	Rear Doors and Locks – In-Operable	\$75
	52P	Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows – includes 68G	\$160
	60R	Noise Suppression Bonds (Ground Straps)	\$100
	21L	Front Warning Auxiliary LED Lights (Driver – Red / Passenger – Blue)	\$550
	63B	Side Marker LED – Sideview Mirrors (Driver – Red / Passenger – Blue) • Located on the exterior mirror housing	\$290
	17A	Auxiliary Air Conditioning	\$610
	51R	Drivers Side LED Spotlight	\$395
	17T	Cargo Area Dome Lamp – Red / White	\$50
	92G	Solar Tinted Glass – 2 <sup>nd</sup> Row, Quarter and Liftgate Window – No Deep Tint	\$120
	55B / 54Z	BLIS – Blind Spot Monitoring with Cross Traffic Alert (incl. Heated Mirrors)	\$545
	55F	Remote Keyless Entry – 4 FOBs & 4 Keys	\$390
	76R	Reverse Sensing	\$295
	59_*	Keyed Alike- 7 codes available –OK with Keyless –opt 55F	\$50
	47A	Police Engine Idle Feature – take the keys & leave it running	\$240
	86T	Rear Tail Lamp Housing- pre-drilled, twist lock sealable – NO Lights	\$60
	66A	<b>Front Headlamp Lighting Solution</b> – Includes base LED Low beam/Incandescent (Halogen) High beam headlamp with High Beam Wig-wag function and two (2) white rectangular LED side warning lights – Includes pre-wire for grille LED lights, siren and speaker (60A) – Wiring, LED lights included. Controller “not” included	\$895

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		<b>Total for Vehicle</b>	<b>\$37,627</b>
	PRIORITY	Complete "Marked " Up fit based on Anne Arundel Spec with customer	\$15,641
		Requested adjustments and additions	
		<b>Total per Up Fitted Vehicle</b>	<b>\$53,268</b>

Please contact us with any questions or to place an order

- Jim Blecki [jblecki@hertrichfleet.com](mailto:jblecki@hertrichfleet.com)
- Billy Johnson [wjohnson@hertrichfleet.com](mailto:wjohnson@hertrichfleet.com)

Or Call 800-698-9825